

## NEXT Level Business Coaching

### Organizational Chart by Key Measures

Role or Key Position	Name	Key Measure	Accountable; P&L - BS
Head of company			
Marketing			
Prospecting			
Sales			
Operations			
Office			
Field			
Financial			
Bookkeeping			
Pay role			
Banking & Finance			
AP/AR			
IT			
HR/Learning/People			
Business Unit One			
Business Unit Two			