

# GROW YOUR BUSINESS...WITH CONFIDENCE

## CHECK OUT THE NEXT LEVEL BUSINESS GROWTH PROGRAM



### ***Purpose:***

1. Get a clear picture of your business
2. Get control of your business
3. Take the right actions to meet your goals

This program is a unique blend of **Interactive Workshop**, the Synergy of a **Mastermind Group**, and **Individual 1 on 1 Business Coaching**.

- ✓ Includes **all materials, phone and email** support
- ✓ Auburn group begins Thursday September 11

### **Take You and Your Business to the Next Level – (2 hr, 1X per month)**

- 1) **Take a good look at where you are now:**
  - *Assignment: develop goals for where you want to be*
- 2) **What do you Sell.... To Whom..... For How Much?**
  - *Assignment: Develop your “A” client profile, product list, price list*
- 3) **Making the Numbers Easy to Understand --- AND Very Useful::**
  - *Assignment: Organize your numbers – QuickBooks and Budget*
- 4) **Top five sales skills for business owners:**
  - *Assignment: Practice your sales scripts*
- 5) **Putting the Right People in the Right Seats:**
  - *Assignment: Create functional organizational charts for now and your future*
- 6) **Compare Your Business Today – From Our First Session:**
  - *Assignment: 90 day action plan*

### **PLUS Jump Start Your Development – 1 on 1 Coaching (50 minutes - 1X/ month)**

- Focus on your business needs
- Meet between sessions to maximize your investment
- Your own business coach – on your team

**Your Investment:** \$250 per month **Your Return:** Actions you can take to improve your business

**Questions? Call Today to Register 207-376-3239 Space limited to ten owners**

**NEXT LEVEL Business Coaching Kurk Lalemand, Erna Koch, Certified Business Coaches**